



Smoothing the global
planning roll-out

Finance Transformed



Worldwide training programme supports the implementation of Hyperion Planning at William Grant & sons

Industry: Wine and Spirits

Annual Revenue: \$1.05 Billion

Employees: 1,500

Established in 1887, family owned William Grant & Sons is a premium spirits company with a portfolio of award-winning brands that are enjoyed worldwide.

William Grant and Sons partnered with PureApps in 2012 to deliver a worldwide training programme to support their implementation of Hyperion Planning. PureApps designed and delivered a curriculum of courses using William Grants Hyperion Solution to meet the training needs of the organisation.

Products trained on:

- ▶ Hyperion Planning & ▶ SmartView

Who we trained

- ▶ PureApps delivered training to approximately 120 end users across the business from South America, North America, Europe, Africa, Asia and Australasia.
- ▶ These users comprised of employees from both the parent company and the wholly owned subsidiaries: Global Travel Retail, Quality Spirits International and William Grants Inc.

Our role

- ▶ PureApps worked with the Commercial Lead at WGS to develop the entire training programme for Hyperion from end to end.
- ▶ PureApps provided a single dedicated point of contact for all training communication throughout the course of the implementation.
- ▶ PureApps delivered training at multiple sites across the business.

Delivery and design of the training

- ▶ PureApps used a dedicated resource to deliver the hands on training to Field users, Power Users and Administrators.
- ▶ A mixture of "Train a trainer" and end user training was used to deliver this project. The training resource, together with the Commercial Lead, also authored all the training guides for the respective training courses ensuring consistency and quality of written guides.
- ▶ 8 different training courses were delivered and a separate guide was produced for each.
- ▶ End user training was recorded and narrated and produced into a training video (split into chapters) that the client has hosted on their internal learning network for future use post go-live.