PureApps

The Performance Management Experts

Refining the financial
close process
Finance Transformed

INEOS
THE WORD FOR CHEMICALS

INEOS: expert training helps to ensure successful "go-live" of global Hyperion roll-out

Industry: Chemicals

Annual Revenue: $43 Billion

Employees: 15,000

INEOS is a global manufacturer of petrochemicals, speciality chemicals and oil products. It comprises 15 businesses each with a major chemical company heritage. Its production network spans 51 manufacturing facilities in 11 countries throughout the world.

INEOS made the decision in 2011 to move forward and implement a single, centralised group consolidation system to replace the existing mix of Hyperion Enterprise and SAP feeds by implementing Hyperion Financial Management and Financial Data Quality Management. To ensure the success of the roll out INEOS entrusted PureApps to design and deliver a custom training programme for their 150 users based in a number of countries around the globe.

The Challenge
▶ 100-150 users to be trained.
▶ Logistical problems of training users based in multiple locations.
▶ Multiple job roles.
▶ Mixed training ability.
▶ Project timeline in place (training for UAT to end user, June – September).

The Solution
▶ Training developed and delivered by a team that had been working on or had a detailed understanding of the project.
▶ Blended training approach – Instructor led (train the trainer), Live Virtual training and recordings for intranet.
▶ Course catalogue created. Courses were developed using Ineos application and were aligned to the delegates role requirements.
▶ Course schedule created so that the logistics of the training was made as easy as possible for the delegates.

The Benefits
▶ Training insured a positive uptake of the new software. Delegates had increased familiarity and greater confidence when using the new software.
▶ Hyperion Project team have received very few requests for support during reporting periods.
▶ Delegate training delivered in time for "Go-Live".
▶ With the PureApps training team being involved in the implementation and training programme it led to a deeper understanding of Ineos business and the needs of its users. This allowed the training to be aligned more closely to these aspects.